

SOLVE YOUR TOUGHEST HEALTH AND BENEFITS CHALLENGES

We understand how hard it is to deliver a valuable benefits experience. With three years of data across more than 200 employers and the largest active population in the US, Mercer Marketplace 365 has you covered.



COST

Manage costs for both the company and your employees.

On average, our clients save 8.4% in the first year.*

Annual increases average 2.3% in years two and three with no plan design changes.

Compare this to a national average of 6%–7% with no changes.

“We lowered per-person medical costs by more than 8% and have kept cost increases below 5% each year since.”

— Patrick Jones, CFO at time of implementation, Addison Group

*Results vary per client.



CHOICE

Tailor your offerings while your employees tailor their coverage. Mercer Marketplace 365 delivers:

More than 70 carriers in the industry’s broadest relationships

Negotiation support

Flexibility for employees to choose coverage that fits their needs

“We totally turned our offerings upside down from a one-size-fits-all model to one with more choice and lower costs.”

— John Sperry, Vice President of Human Resources, Able Services



CONVENIENCE AND SUPPORT

Simplify administration and help educate and engage your employees, allowing them to better understand and take control of their own healthcare.

We take on administration and communication to inform, engage and transition employees to the new plan.

Our advanced technology for online “shopping” provides intuitive decision support and mobile access.

Licensed benefits counselors with a 96% satisfaction rating answer questions and provide ongoing advocacy year round.

“We went from a Yugo to a Ferrari in six months.”

— John Sperry, Vice President of Human Resources, Able Services



YOUR COMPETITIVE ADVANTAGE

Relevant benefits help you better compete for and retain talent.

“Our benefits help us market ourselves as an Employer of Choice... This has helped us show, as a company, how competitive we are in benefits.”

— Wayne Planman, Head of Rewards and Compliance, Premier Farnell

With Mercer Marketplace 365, you and your employees can live healthier lives, simplify the healthcare experience and save a lot of money.

Visit <https://www.mercer.us/what-we-do/health-and-benefits/comprehensive-health-and-benefits-solutions.html> to find out how.