HOW CAN WE IMPROVE THE QUALITY AND COST OF HEALTHCARE TOGETHER?

Our healthcare system poses major challenges for U.S. employers and their employees — escalating costs, increasing complexity and obstacles to informed decision-making. The good news: Greater transparency, quality and affordability are possible with the right approach.

Let’s look at some of the challenges and opportunities in improving the quality and cost of care.

BY 2020, TOTAL U.S. HEALTHCARE SPENDING IS EXPECTED TO HIT $4.6 TRILLION*


How can we reverse this trend and avoid the trap of overspending?

• Help employers find health solutions for their employees that are higher quality and more cost-effective.
• Help employees become better informed and more engaged consumers of healthcare.

$750 BILLION IN HEALTH SPENDING IS WASTED ANNUALLY

LACK OF TRANSPARENCY

2 OUT OF 3 patients say finding the price of care is hard, making it difficult to control costs.

TOO MANY INEFFICIENCIES

OVER $420 BILLION of that sum is associated with the quality and cost of care received.

UNNECESSARY SERVICES

MISDIAGNOSES AND COMPLICATIONS

PRICES THAT ARE TOO HIGH

MISS PREVENTION OPPORTUNITIES

IMPROVING THE QUALITY AND COST OF CARE IS POSSIBLE WITH A HEALTH SOLUTION THAT HELPS YOUR EMPLOYEES:

COMPARE PRICES

The cost of healthcare services can vary significantly, even within the same health plan, service, and location.

$450–$850

Tonsillectomy

$2,100–$4,900

Colonoscopy with biopsy, tumor, polyp or lesion removal

$1,300–$3,000

Being able to compare prices helps employees make smarter decisions about their care.

SAVE MONEY

Not all healthcare is created equal. A health solution focused on both care quality and cost management can:

Selecting a doctor using MD Insider saves employees 9% on average.

39%

of patients receive an improved diagnosis.

60%

of patients experience a change in treatment.

20%

of patients report avoiding surgery.

GET THE INFORMATION AND ASSURANCE THEY NEED

Medical decisions can be confusing. Having access to expert second opinions helps confirm the right diagnosis and care, and allows employees to avoid unnecessary procedures.

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KEEPING EMPLOYEE HEALTH IN BALANCE AND ON BUDGET

NOW U.S. EMPLOYERS AND THEIR EMPLOYEES CAN LIVE HEALTHIER LIVES, SIMPLIFY THEIR HEALTH AND BENEFITS EXPERIENCE, AND SAVE MONEY THROUGH THE MERCER MARKETPLACE 365 HUB™. A VOLUNTARY OFFERING THAT PROVIDES:

PERSONAL HEALTH ADVOCACY AND CONCIERGE SERVICES

PHYSICIAN QUALITY AND PERFORMANCE RATINGS

EXPERT MEDICAL OPINIONS

PRICE COMPARISONS FOR 750,000 CARE PROVIDERS, 6,000 HOSPITALS AND 60,000 PHARMACIES

… and much more. Get in touch today. www.mercermarketplace365.com

*Source: US Centers for Medicare and Medicaid Services report

Source: Institute of Medicine study, Best Care at Lower Cost, and The Healthcare Imperative: Lowering Costs and Improving Outcomes (Roundtable on Value and Science-Driven Healthcare)