

Mercer Pension Solution

A robust solution for plan financial management

Via an integrated plan management platform, Mercer's Pension Solution brings together actuarial, administration and investment services for an extensive, end-to-end experience designed to offer significant benefits to both plan sponsors and plan participants.



Customized governance

Design, strategy, implementation and monitoring



Mitigate fiduciary and administrative risk ERISA 3(38)



Potential cost savings Mercer leverage and scale



Free up internal resources Delegated solution



Seek better financial outcomes Linking actuarial insight and portfolio implementation



Potentially enhanced asset performance Access to highly-rated managers

Mitigate risk

Lower cost potential

Seek better performance

Mercer credentials globally



Experience



Process



Connections

Defined benefit (DB) wealth leader¹

Largest global DB wealth advisors¹

Among US pension risk transfer market leaders

\$392.8B+

Assets under management globally — largest institutional OCIO¹

\$16.2T+

Assets under advisement globally — largest investment advisors²

\$350B+

Liabilities under advisement in the US³

>150

Plan terminations since 2017⁴

~200 transactions

and **~\$52B** advised in market in the last five years⁴

800+

Annuity placements in US since 1988⁴

- 1. Source: "Pensions & Investments" magazine's 2023 Consultants Survey, worldwide investment outsourcing assets under management as of June 30, 2023 as reported by the 37 participating firms to P&I (<u>LINK</u>). Mercer did not pay a fee to participate in this survey. This ranking is not indicative of the adviser's future performance. Mercer's US AUM for the same period June 30, 2023 was \$128.1 billion. Please see important notices for Important Notices for information on assets under management.
- 2. Pensions & Investments, AUA ranked by worldwide assets under advisement as of June 30, 2023 as reported by the 61 participating firms to P&I. Mercer's US AUA for the same period as of June 30, 2023 was \$4.7 trillion. Mercer did not pay a fee to participate in this survey. This survey is not indicative of the adviser's future performance. Please see important information on assets under management.
- 3. Source: Mercer estimate based on 2022 Form 5500 Schedule SB data for Corporate defined benefit plan filings.
- 4. As of December 31, 2023.

We will help you build and execute a DB destination strategy



Many levers and opportunities on the asset and liability sides are available for companies to deploy. It is critical to determine which could yield the greatest return on investment and how best to sequence and coordinate them to reach the ultimate destination.

Mercer's Pension Solution — a smarter defined benefit solution that aspires to deliver better financial outcomes

CLIENT TEAM

Actuarial services

- Valuation report
- Funded status monitoring
- Financial reporting
- Budget estimates
- Compliance requirements
- Integrated strategy support

Strategy

- Definition of objectives
- Strategic asset allocation
- Asset/liability modeling
- Glide path development
- Contribution policy
- Risk transfer strategy

Portfolio implementation

- Manager selection and monitoring
- Portfolio construction
- Execution of manager changes
- Glide path execution
- Rebalancing

Performance monitoring

- · Performance reporting
- Operations (liquidity and cash management)
- Financial reporting support (5500, FAS 157, Audit)
- DB destination progress reporting or support

Tactical outsourcing services

- Calculations and packets
- Compliance activities/mailings
- Trust authorizations
- Maintain participant data
- Participant calls
- · Execute risk mitigation

Important Notices

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