

Stable Value Funds

Stable Value Funds - At a Glance

As of Third Quarter 2021

SURVEY COVERS 16 STABLE VALUE PROVIDERS

Total Discretionary Stable Value
Assets Managed: \$426 billion*
up from \$420 billion in Q2 2021



MEDIAN MARKET TO BOOK RATIO

Down 34 bps
from 102.31% to
101.97%



MEDIAN GROSS CREDITING RATE

Down 1 bp
from 1.91% to 1.90%



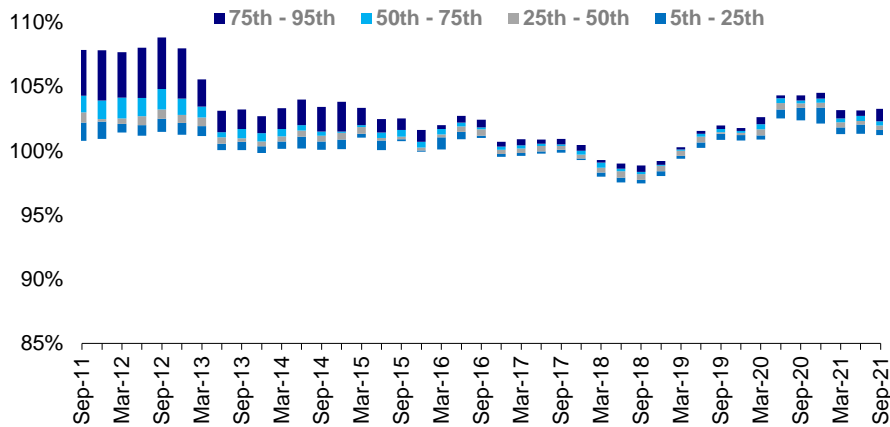
CASH POSITIONS

Increased
over the quarter

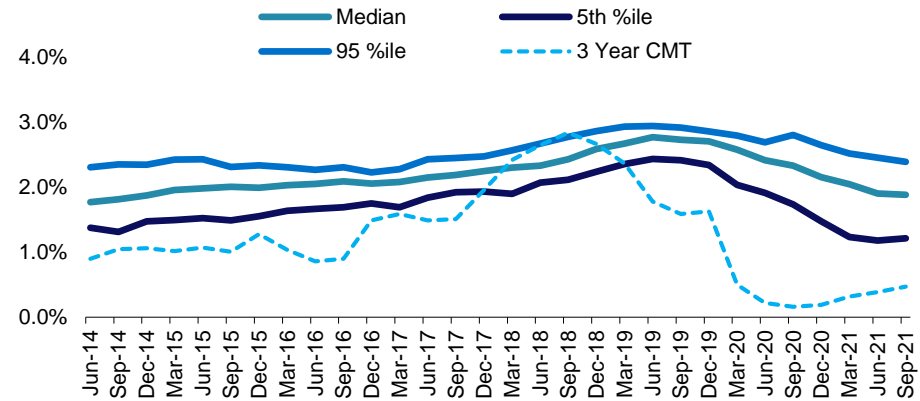


* Total discretionary stable value assets managed by the responding providers

Market to Book Ratios



Gross Crediting Rates**



Mercer quarterly survey includes responses from 16 of the largest collective trust Stable Value providers. This survey supports our consulting in the stable value space.

** The **gross crediting rate** refers to the crediting rate before the deduction of all fee components including wrap fees, investment management fees and other miscellaneous fees.

** The crediting rate chart reflects a shorter history as crediting rate information (specifying net and gross as defined by Mercer) for few managers is not available prior to June 2014.

Source: Mercer Stable Value Survey

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MEDIAN MARKET TO BOOK RATIO

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MEDIAN NET CREDITING RATE

Down 2 bps
from 1.50% to 1.48%



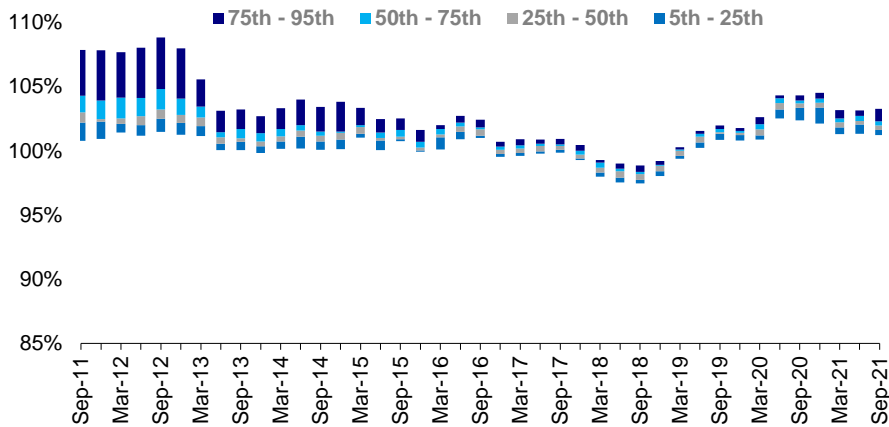
CASH POSITIONS

Increased
over the quarter

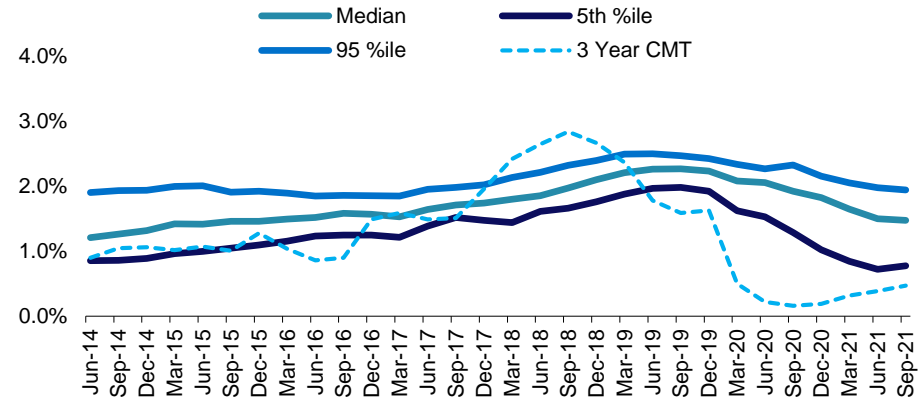


* Total discretionary stable value assets managed by the responding providers

Market to Book Ratios



Net Crediting Rates**



Mercer quarterly survey includes responses from 16 of the largest collective trust Stable Value providers. This survey supports our consulting in the stable value space.

** The **net crediting rate** refers to the crediting rate derived after deducting all the fee components from the gross crediting rate including wrap fees, investment management fees and other miscellaneous fees.

** The crediting rate chart reflects a shorter history as crediting rate information (specifying net and gross as defined by Mercer) for few managers is not available prior to June 2014.

Source: Mercer Stable Value Survey

Target Date Funds

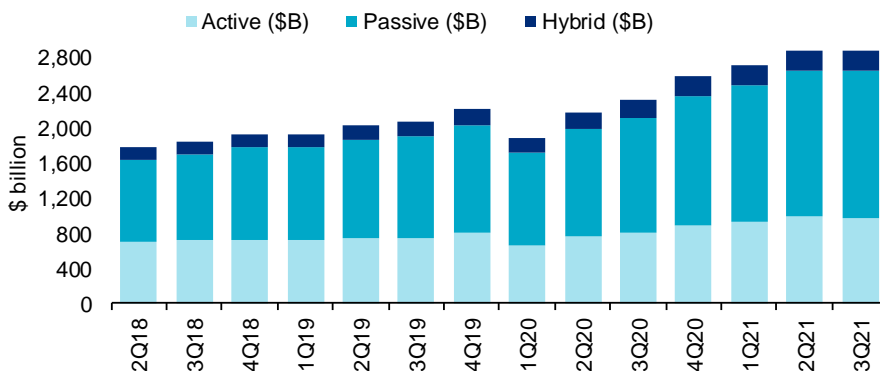
Target Date Funds – At a Glance

As of Third Quarter 2021

Survey covered \$2.88 trillion of TDF assets	Approximately unchanged from \$2.89 trillion in Q2	4 top providers managed 73.65% of the assets surveyed	Down from 73.89% in Q2
94.31% of assets were managed through closed architecture solutions	Down from 94.70% in Q2	Market share of collective trusts 41.2%	Up from 40.3% in Q2

For the purposes of this survey and surveys going forward, unless stated otherwise, "closed architecture" is defined as a target date fund series that does not invest in any underlying funds managed by a third party investment manager. In cases where the target date fund manager invests in underlying funds managed by affiliate investment managers, these affiliate managers will not count as third party investment managers and thus if other non-affiliate managers are not included, this target date fund will be designated as "closed architecture."

Total Target Date Program Assets of Managers Surveyed



This Mercer survey covered 64 target date fund programs across 25 managers in 3Q21 and supports our consulting in the target date space. In addition to the survey content, we perform detailed research reviews, which cover over 99.0% of the assets surveyed. For more information on Mercer's target date fund survey and related content, please visit: [Mercer.com](https://www.mercer.com)

Source: Mercer – Quarterly Target Date Fund Survey

Note: Investment management and advisory services for US clients are provided by Mercer Investments LLC (Mercer Investments), which is one of several, associated legal entities that provide investments services to clients as part of a global investment advisory and investment management business (collectively referred to as "Mercer"). Mercer Investments LLC is registered to do business as "Mercer Investment Advisers LLC" in the following states: Arizona, California, Florida, Illinois, Kentucky, New Jersey, North Carolina, Oklahoma, Pennsylvania, Texas and West Virginia; as "Mercer Investments LLC (Delaware)" in Georgia; as "Mercer Investments LLC of Delaware" in Louisiana; and "Mercer Investments LLC, a limited liability company of Delaware" in Oregon.

Target Date Funds – At a Glance

As of Third Quarter 2021

Total (\$M)	4Q17	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19	3Q19	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21	3Q21
Passive (\$B)	878.5	906.2	934.1	977.9	1053.6	1053.6	1110.4	1144.0	1232.0	1055.6	1216.4	1311.5	1459.9	1546.1	1669.5	1677.6
Passive (%)	51.9%	52.4%	52.5%	53.0%	54.5%	54.5%	54.8%	55.3%	55.6%	55.9%	55.9%	56.6%	56.5%	56.8%	57.9%	58.1%
Active (\$B)	653.7	657.7	676.4	694.0	702.5	702.6	728.3	731.0	775.8	650.0	748.5	784.2	892.7	935.8	985.6	966.6
Active (%)	38.6%	38.1%	38.0%	37.6%	36.3%	36.3%	36.0%	35.3%	35.0%	34.4%	34.4%	33.8%	34.5%	34.4%	34.2%	33.5%
Hybrid (\$B)	159.8	164.3	168.3	174.6	177.2	177.9	186.9	193.0	208.5	181.5	210.0	222.7	233.1	240.9	230.6	243.2
Hybrid (%)	9.4%	9.5%	9.5%	9.5%	9.2%	9.2%	9.2%	9.3%	9.4%	9.6%	9.7%	9.6%	9.0%	8.8%	8.0%	8.4%

Source : Mercer Target Date Fund Survey

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